

# MACROPRUDENTIAL RISK-WEIGHT ADD-ONS FOR CONSUMER LOANS IN RUSSIA: EFFICIENCY ASSESSMENT

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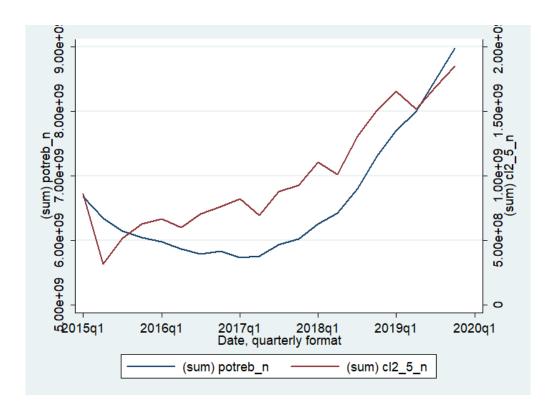
## Key Findings' Preview

- 1. We use confidential supervisory data on the amount of consumer loans in Russia (form 0409-115)
- 2. We benchmark three approaches to evaluating **effect** of mpru measures
  - 1. BIS approach
  - 2. Dynamic factor model
  - 3. Difference-in-differences
- 3. Measures to tighten consumer lending impact the top niche market players, though slightly.
- 4. Banks having consumer lending books prefer to preserve it when restrictions augment by cutting the rest.
- 5. We predict the announced consumer lending tightening may result in RUB 130-220 bn reduction (1-2%)
  - For comparison: RUB 400 bn was the amount of capital buffers dispersed in Russia during pandemics (announced by the First Deputy Kseniya Yudaeva on May 27, 2021)

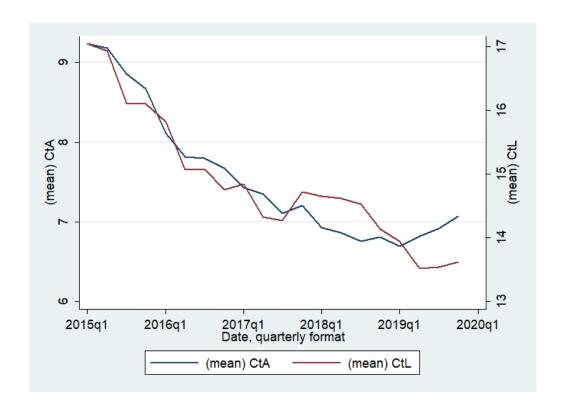


# We observe controversial dynamics in consumer lending

#### **Absolute** volumes rise



**Relative** volumes decline (vs. total assets)





#### Macroprudential Risk-Weight Add-On Mechanics | Effects

$$CAR_{T} = \frac{K_{T}}{RWA_{T}} \ge MIN$$

$$CAR_{T} = \frac{K_{0} + Margin_{L} \cdot Loans_{LOW\_RISK} + Margin_{H} \cdot Loans_{HIGH\_RISK}}{RW \cdot Loans_{LOW\_RISK} + (RW + \mathbf{add} - \mathbf{on}) \cdot Loans_{HIGH\_RISK}} \ge MIN$$
UNwelcomed
Mpru
Welcomed

When restricting consumer lending by imposing RW add-ons, A regulator wishes such loans to be cut in volume.



#### We wish to account for both the mpru event and its sensitivity

#### Total loan interest rate

Application Date	Туре	10–15%	15–20%	20–25%	25–30%	30–35%	35-45%	45-60%	60%+
Jul. 2013	RW	100	100	100	100	100	140	170	200
Jan. 2014	RW	100	100	100	100	100	140	300	600
Aug. 2016	RW	100	100	100	110	110	140	300	600
Mar. 2017	RW	100	100	110*	140	300	600	600	600
May 2004.0	RW add-on	0	10	10					
Sep. 2018	RW add-on	20	30	50	60				
Apr. 2019	RW add-on	30	30	30	30				
Oct. 2019	RW add-on								
	because of debt			50					
	service ratio (PDN)			<u> </u>					

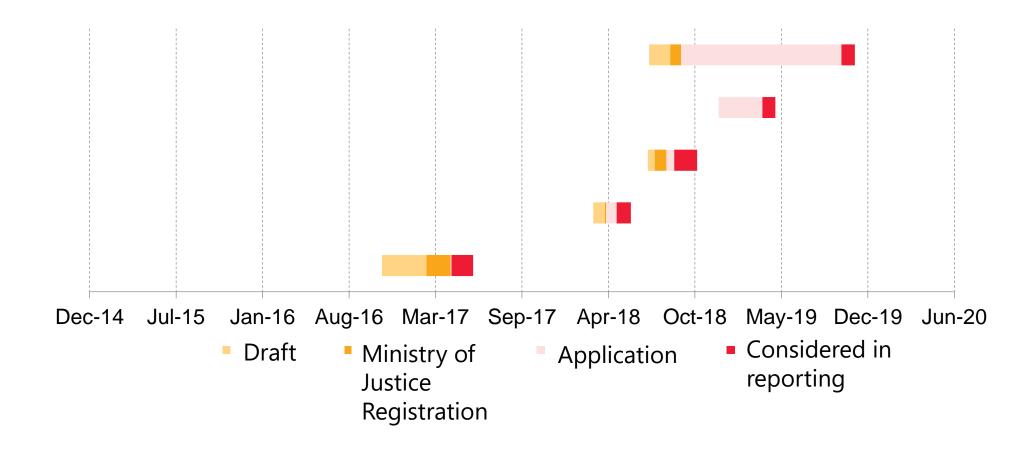
Our MaP sensitivity proxy;

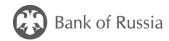
We acknowledge colleagues from the CBR Financial Stability Department for their recommendations!

<sup>\*</sup> Median value for all categories.



#### We wish to differentiate draft and application mpru dates





#### **BIS** Approach

Most popular approach (Bruno, Shimb, & Shin, 2017), (Cerutti, Claessens, & Laeven, 2017), (BIS, 2020), (Gambacorta & Murcia, 2020), (Kim & Oh, 2020):

Y is the loan growth rate (d\_log\_loans)

Idea is to trace average changes in Y after mpru intro (MaP – index dummy)

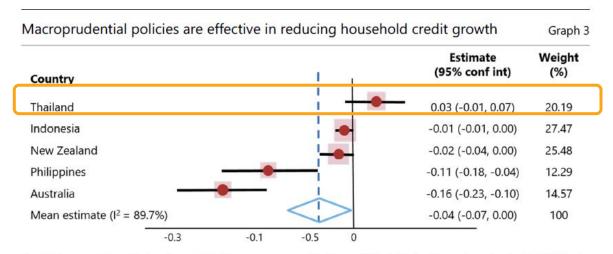
$$Y_{it} = \alpha \cdot Y_{it-1} + \sum_{k=0}^{K} \theta_k \cdot MaP_{t-k} + X_{i,t-1}B_i + \varepsilon_{it}$$

Major shortcomings:

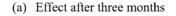
- 1) Do NOT benchmark to the objective;
- Do NOT benchmark to alternative;
- 3) Do NOT account for:
  - 1) Announcement dates
  - 2) Sensitivities
    - Mpru index seems methodologically incorrect when summing up events of various measures
- 4) Impact assessment is subject to the instruments (IV) chosen

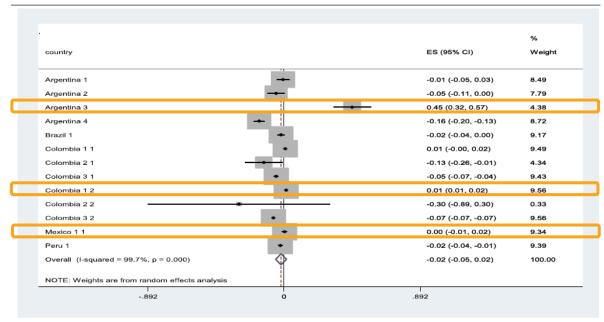


# Developed countries mostly demonstrate post-measures decrease; the developing ones – on the opposite - increase



Results from a random-effects meta-analysis. The rows correspond to the coefficient obtained by each country (red dots). The size of the squares represents their weights in the estimated mean effect. The weight is calculated as the inverse of the estimate's standard error, as reported in the underlying study, plus the estimated between-study variance. The blue diamond represents the estimated 95% confidence interval of the estimated mean effect (dashed blue line).





(Gambacorta, Murcia, 2020, p. 11)

(BIS, 2020, p. 13)



# Overall lending increases after the mpru are in place

#### Loan growth rate (d\_log\_loans)

Table 2: Cumulative effect of macroprudential measures

	Table	Model	Effe	ct
			Cumulative	Summary
	Baseline regression			
_	Table 7	without interactions	-1,889	-1,688
	Table 7	with interactions	5,429	5,258
	Regressions by clusters on credit	to assets		
	Table 9	Cluster 1	-2,771	-2,814
	Table 9	Cluster 2	6,272	5,665
	Table 9	Cluster 3	7,057	5,747
Regressions by clusters on capital buffer				
	Table 10	Cluster 1	-2,684	-2,344
	Table 10	Cluster 2	0,339	0,247
	Table 10	Cluster 3	-11,058	-10,81
	Regressions with different macro	prudential measures without intera	actions	
	Table 11	Fact, Applied	-1,889	-1,688
	Table 11	Sensitivity, Applied	0,0992	0,885
	Table 11	Fact, Draft	-4,460	0,693
	Table 11	Sensitivity, Draft	-0,037	0,741

#### CtA – share of consumer loans in assets

Table 9: Clusters on CtA

	(1)	(2)	(3)
VARIABLES	GMM_ni_Cl_1	GMM_ni_Cl_2	GMM_ni_Cl_3
$\sum_{i=0}^{3} \beta_i \Delta Ma P_{t-i}$	-2.814	5.665*	5.747
$MaP_t$	-3.035	1.819	-0.642
$MaP_{t-1}$	-2.863	1.538	1.380
$MaP_{t-2}$	0.356	0.691	4.249*
$MaP_{t-3}$	2.727	1.617	0.761
$SIZE_{t-1}$	10.244*	2.366	-0.427
$LIQ_{t-1}$	0.104	-0.030	0.188
$CAP_{t-1}$	0.033	-0.003	-0.102
$DEP_{t-1}$	-0.081	0.265	-0.106
$CtA_{t-1}$	1.806**	0.277	0.259
Observations	4546	2512	953
Groups	367	199	82
Sargan p-value	0	0	0
Hansen p-value	0.380	0.831	0.338
N of instrument	55	55	55
AR(1)	1.57e-09	1.66e-07	0.0279
AR(2)	0.335	0.294	0.306
Mean	2.470	13.341	38.964
SD CtA	2.304	4.003	22.107
min CIA	0	7.928	22.308
max	7.790	21.695	90.490
	*	*** p<0.01, ** p	<0.05, * p<0.1



# Dynamic Factor Model (DFM)

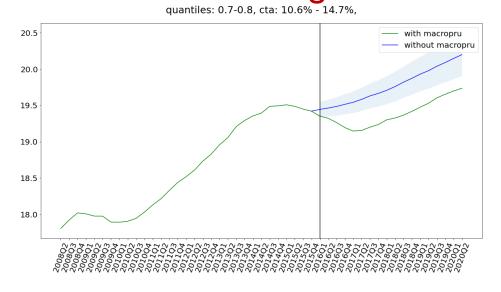
Banks

T0 Pseudo control Preliminary period **Treatment** Time

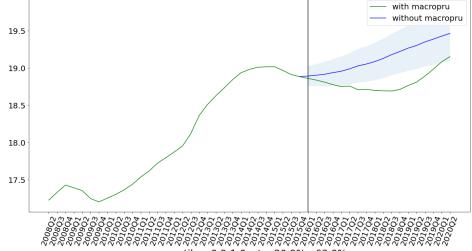


# DFM | TOP-3 deciles of banks by share of consumer loans in assets as of 1Q16 reduced lending

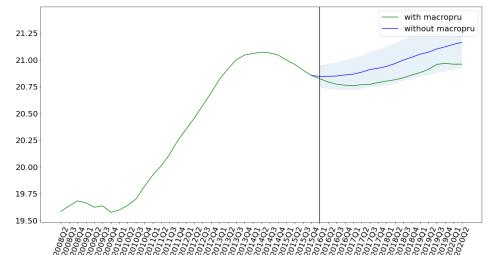
d\_log\_loans, pp.







quantiles: 0.9-1.0, cta: 20.9% - 63.0%,





# BIS, DFM comparison

	BIS	DFM	?
Multi-step measures	+		+
Account for sensitivity	+		+
Small data window	+		+
Welcomed outcome		+	?
NO bias in estimates	?	n/a	+
Can be used for management by CBR?	+	?	+



#### Difference-in-differences solves most of BIS shortcomings

Consumer loans share BEFORE the mpru

		Sub-sample (D_treat)		
		Control (0)	Treatment (1)	
Time (D_time)	BEFORE (0)	0%	100%	
	AFTER (1)	0%	0% ( <b>D_TT</b> )	

**Exposed to mpru** 

Impact = -100%

$$Y_{it} = \theta_1 \cdot D\_time + \theta_2 \cdot (D\_treat \cdot S) + \theta_3 \cdot D\_TT + X_{i,t-1}B_i + \varepsilon_{it}$$

$$D\_TT = D\_time \cdot D\_treat \cdot S, where S - sensitivity$$

#### The only paper on DiD for mpru:

Behncke S. Effects of Macroprudential Policies on Bank Lending and Credit Risks // Swiss National Bank (SNB) Working Papers. 2020.

https://www.snb.ch/n/mmr/reference/working\_paper\_2020\_06/source/working\_paper\_2020\_06.n.pdf



#### **BIS** Approach

$$Y_{it} = \theta_1 \cdot D \_time_t + \theta_2 \cdot D \_treat_{it} + \theta_3 \cdot D \_TT_{it} + X_{i,t-1}B_i + \varepsilon_{it}$$

#### Difference-in-differences (DiD)

$$Y_{it} = \theta_1 \cdot D \_time_t + \theta_2 \cdot D \_treat_i + \theta_3 \cdot D \_TT_{it} + X_{i,t-1}B_i + \varepsilon_{it}$$

Key difference is that BIS does not preserve the treatment indicator like DiD does. As we show next, this may produce incorrect (biased) impact assessment.



# DiD outperforms BIS econometrically

$\{X = CtA\}$			D_treat		
		Time	Control (0) Bank 1	Pilot (1) Bank 2	
		1	0% \	0%	
D_time	Before (0)	2	0%,\	100%	
	After (1)	3	0%	0% ( <b>D_TT</b> /)	

True control indicator value —

MaP Impact OLS regression

3x set	BIS	DiD
Intercept	0.5	0.0
MaP*X	0.0	-1.0
MaP	-0.5	0.0
Χ	0.0	1.0

#### BIS takes lagged values of X

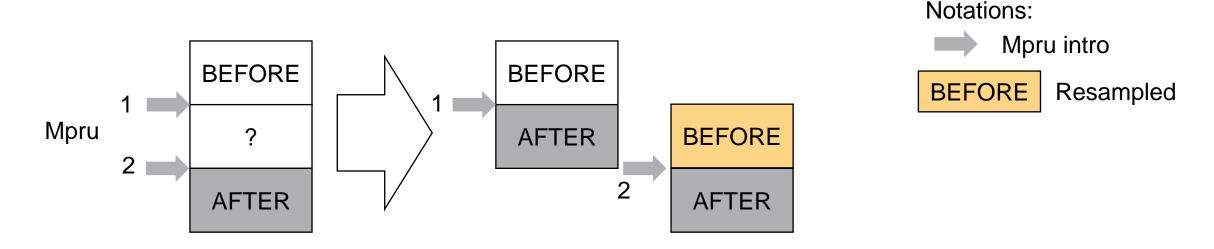
Time	MaP	Bank	Υ	MaP * X	MaP	X	
2	0	1	0	0	0	/ <b>↓</b> 0	
3	1	1	0	0	1	† 0	
2	0	2	1	0	0	0,	
3	1	2	0	1	1	1	$\checkmark$

Difference-in-difference preserves X values unchanged

/	Time	MaP	Bank	/	MaP * X	MaP	X
'	2	0	1	0	9	0	0
	3	1	1	0	0	/	0
	2	0	2	1	0	Ø	1
	3	1	2	0	1	1	1



#### We have to resample data to account for multi-step measures



Actually, the period between step 1 and step 2 is the same time

- An AFTER period for step 1 and
- A BEFORE period for step 2

To properly apply difference-in-differences approach we need to create BEFORE-AFTER pairs of observations by resampling data for time span 1-2.



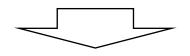
#### Example of data resampling

Т	М	B1	B2
1	0	0%	100%
2	1	0%	100%
3	2	0%	0%

Avg	C (1x)	T (1x)
Before	0%	100%
After	0%	0%

Т	M	B1	B2	_	Т	
1	0	0%	100%	+	2	
2	1	0%	100%		3	Ī

	Т	М	B1	B2	
	2	1	0%	100%	
	3	2	0%	0%	



Avg	C (2x)	T (2x)
Before	0%	100%
After	0%	50%

Impact = - 50%

#### Impact = **- 100%**

Notations:

Treated bank





#### **IMPLICATION**:

NOT accounting for multi-step intro produces a biased estimate.



# Impact from the MaP sensitivity (per 1pp RW eq.)

Dep var (Y):

#### Number of deciles in treatment group

CtA – share of consumer loans as of total assets

		1	2	3	4	5	6	7	8	9
DTT	CtA D	-0.003	-0.001	0	0	0	0	0	0	
D_TT	CtA_Ap	-0.003	-0.002	-0.001	-0.001	-0.001	-0.001	0	0	
DTT	dKb D	0.003	0.001	0	0	0	0.001	0	0	0
DTT	dKb Ap	0.001	0	0	0	0.001	0.001	0.001	0	0

d\_log\_cl - NEW consumer loans granted

		1	2	3	4	5	6	7	8	9
D_TT	CtA_D	0.01	0.014	0.024	-0.002	-0.003	0.017	0.017	0.104	
D TT	CtA Ap	0.016	-0.001	-0.02	0.003	0.027	0.054	-0.012	0	
D_TT	dKb_D	0.029	0.003	0.02	-0.002	0.009	0.003	-0.035	-0.009	0.009
DTT	dKb Ap	-0.116	0.004	-0.004	-0.009	0.01	0.014	0.052	0.024	0.102

d\_log\_loans - TOTAL loans growth rate

		1	2	3	4	5	6	7	8	9
D_TT	CtA_D	-0.024	-0.019	-0.019	-0.026	-0.03	-0.031	-0.037	-0.013	
D_TT	CtA_Ap	-0.014	-0.019	-0.026	-0.027	-0.036	-0.04	-0.047	-0.026	
D TT	dKb D	0.011	0.001	-0.006	-0.011	-0.004	-0.002	-0.01	-0.023	-0.028
D_TT	dKb_Ap	-0.008	-0.016	-0.015	-0.013	-0.014	-0.012	-0.013	-0.032	-0.045

CtA – share of consumer loans as of total assets;

Kb – capital buffer.

CtA	Kb
93.9	-401.0
19.0	0.3
11.6	1.6
7.9	2.9
5.3	4.9
3.6	7.9
2.4	11.7
1.4	17.2
0.4	26.2
0.0	41.7
0.0	467.7
	93.9 19.0 11.6 7.9 5.3 3.6 2.4 1.4 0.4 0.0



# Overall banks tend to preserve risky consumer lending disregarding mpru

#	Indicator	BIS	DFM	DiD
1	Share of consumer loans on the book	n/a	n/a	Banks with the largest consumer loan portfolios (10-30%) decrease their portfolios
2	New consumer loans given	All banks decrease new loans given in short-run	n/a	NO changes
3	Total loans growth rate	All banks decrease lending in short-run and increase lending in the long-run; mid-sized players tend to gain market share	Banks with high share of consumer loans (30% of banks) decrease total lending	All banks with consumer loans decrease lending (70% of banks with consumer loans in excess of 1.4% of the assets)
		Banks with high capital buffers decrease lending	n/a	Banks with high capital buffers decrease lending



# BIS, DFM, DiD comparison

	BIS	DFM	DiD
Multi-step measures	+		+
Account for sensitivity	+	_	+
Small data window	+		+
Welcomed outcome		+	+
NO bias in estimates		n/a	+
Can be used for management by CBR?			+



## Apr'21 Mpru Reactivation by year end

TA – total assets, as of April 1, 2021

CL - consumer loans, as of March 01, 2021

Scenarios – reductions based on:

1 - the consumer portfolio share in total assets;

2 – the deciles in such a share distribution;

#### Assumptions:

3Q under impact from the announcement +50 bp – mean RW hike (MaP tightening) Total assets do NOT change

Predictions as of 4Q21 eop:

**RUB 126 bn** – scenario 1 (1.2% of CL)

**RUB 218 bn** – scenario 2 (2.1% of CL)

#### Thank you for your attention!

All the BoR research papers are available here:

http://www.cbr.ru/ec\_research/ https://ideas.repec.org/s/bkr/wpaper.html